

LICENCE & COMMERCIAL

CATEGORY: COMPLIANCE

Know what you own.
Know what you owe.



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Oracle Fusion Cloud commercial arrangements are complex by design. SaaS pillars, professional and self-service environments, OCI consumption, EPM, test systems - the landscape is rarely as clean as the contract suggests. Most organisations are either over-licensed, under-licensed, or both, and rarely know which until Oracle tells them.

SaaS-iQ provides independent commercial advisory for Oracle Fusion Cloud customers. We review licence entitlements against actual usage, assess scope and coverage across your full Oracle estate, and deliver a clear position statement with prioritised recommendations. Our methodology has delivered six-figure savings to multiple organisations.

Beyond licence review, we support the broader commercial lifecycle: tender and scope reviews for new Oracle programmes, RFP evaluation and response support, renewal strategy and negotiation positioning, and ongoing client-side advisory through procurement and contract changes. We sit on your side of the table, not Oracle's.

Whether you are approaching a renewal, evaluating a new scope, responding to an audit, or simply want to understand what you are paying for, we provide the independent perspective that your Oracle account team cannot.

**CONTACT US**Email: contact@saasiq.ai**TELL US ABOUT
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